

SMALL BUSINESS WEBINAR

# STATE & LOCAL PROCUREMENT

UNDERSTANDING STATE AND  
LOCAL AGENCY CONTRACTS

March 20<sup>th</sup>

1 PM - 2:30 PM



## ABOUT SPEAKER



### SHARON MIKESELL

Sharon has 18 years of experience working for government agencies, including roles as the Disadvantaged Business Enterprise Liaison Officer.

## ABOUT WEBINAR

This webinar focuses on expanding your business with contracting with state and local agencies. Your business does not need to be a prime contractor or have a certification to work on a government contract. Be aware of possible requirements and prerequisites when you are working with a project paid for with public funds.

Learn More and Register Here: [bit.ly/3VaaQ9I](https://bit.ly/3VaaQ9I)



U.S. Small Business Administration

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